## OUR BUSINESS IS TAKING CARE OF YOUR BUSINESS

We're true professionals — real and personal property escrow is all we do. Our deep knowledge and expertise give our clients the confidence that we'll manage the requirements of the sale, purchase, and exchange of their businesses efficiently and effectively every time. For more than 40 years we've exclusively focused on closing transactions for businesses with or without real property, personal property, or other escrows, right here in Arizona as well as across the country and around the world.

An escrow service is, by definition, an unbiased impartial third party that has a fiduciary responsibility to each party in the transaction. We do our due diligence and take our fiduciary responsibility to heart to ensure all parties are equitably represented and at ease throughout the transaction. We take pride in our solutions-oriented mindset, superior attention to every detail, and unflagging commitment to doing it right the first time — and we do it all with a personal touch that makes each client feel as if they're our only client.

#### The AEF Advantage

- Unmatched focus and experience
- Hands-on personalized attention
- Prompt, individualized closings
- Remote signings
- Timely, more efficient service
- Leading-edge solutions



Scan for more information

All account servicing is handled by a third party partner of the client's choice. We can provide options as needed.



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# Arizona's First Choice for Business Transactions & Commercial Escrow Since 1976



Leading the Way

# When you need to close a business transaction right the first time, the escrow partner you choose matters.

Expertise is vitally important to ensuring a smooth transaction, and our seasoned escrow officers make all the difference. Our top priority is to make the process easy for our clients, from start to finish. It's our job to button up every detail with precision and, when needed, leverage our experience to respond to the unexpected. As professionals who genuinely care about our clients, we go above and beyond as a fiduciary to help mitigate risk, keep all parties' interests secure, and deliver a successful outcome for everyone at the table.

#### **OUR CLIENTS INCLUDE:**

- Business Owners
- Law Firms
- Business Brokers
- Real Estate Brokers
- Commercial and SBA Lenders
- Banks, Lenders, and FinTech
- Major Corporations
- Native American Communities
- State and Municipal Government
- Internet and Specialized Entities

#### **AVAILABLE ESCROW SERVICES:**

- ✓ Business Sales
- ✓ Settlement & Litigation Escrows
- ✓ Personal Property Sales
- ✓ Construction Draw Escrows
- ✓ Combination Real Property & Business Sales
- ✓ SBA and Commercial Lender Accounts
- ✓ Commercial Real Property Sales & Exchanges

- ✓ Internet Sales & Exchange
- ✓ Holding & Disbursement Escrows
- ✓ Intellectual Property
- ✓ Source Code Escrows
- ✓ UCC Lien & Judgement Searches
- ✓ IPO Escrows
- ✓ Most transactions requiring an escrow

### Business & Personal Property Rate Schedule:

GROSS VALUE UP TO:	FEES:
\$20,000	\$800.00
\$40,000	\$900.00
\$80,000	\$1,000.00
\$150,000	\$1,100.00
\$200,000	\$1,200.00
\$300,000	\$1,300.00
\$400,000	\$1,400.00
\$500,000	\$1,500.00

For transactions over \$500,000 add \$2.00 per \$1,000.00.

\*Escrows not closed within one year are subject to a \$500.00 annual holding fee.

Note: The above charges are subject to revision for unusual complexity, redrafting or additional service and work required by any transaction.

All fees are subject to revision without notice.

#### **Real Property Rate Schedule:**

GROSS VALUE UP TO:	FEES:
\$100,000	\$700.00
\$150,000	\$750.00
\$200,000	\$800.00
\$300,000	\$950.00
\$400,000	\$1,050.00
\$500,000	\$1,150.00

<sup>\*</sup>Plus \$2.00 per \$1,000.00 or fraction thereof over \$500,000

#### Real property without title insurance-use personal property rate schedule.

\*Combination sales and loan escrows on identical property-above rate plus \$50.00.

Note: The above charges are subject to revision for unusual complexity, redrafting or additional service and work required by any transaction.

All fees are subject to revision without notice.

#### **UCC Seach Fees:**

PER NAME SEARCHED:	FEES:
Secretary of State	\$50.00
County	\$50.00

\*Searches include tax lien, judgement, UCC1 search.

Loan signing only \$800.00.

Loan signing with escrow \$500.00.